

**Our Coverages** 











Workers' Compensation Liability

**Property** 

**Cyber Liability** 

**Special Risk** 

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#### **Recruitment and Onboarding for Supervisors**

**Note:** We are not attorneys and cannot provide legal advice. We strongly encourage you to have discussion related to this topic with your attorney and review your policies, federal, state and local laws, including your charter, ordinances and resolutions.

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#### **Learning Objectives**

#### At the end of this session, participants will be able to:

- Explain how the information on job descriptions is relevant to a performance appraisal
- Know the steps involved in the recruiting process and the respective roles of Human Resources and the hiring manager within that process.
- Demonstrate an understanding of what a protected class is and how to plan and conduct a hiring and selection process that is consistent, fair, and designed to hire the best qualified candidate.
- Learn how to develop and ask behavior-based interview questions and how to assess candidates against an objective rating scale.

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## **Recruiting Video Example\***

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\*https://youtu.be/-Yy4QXJqFmE?si=QnD7kUmxB5wtY6IP

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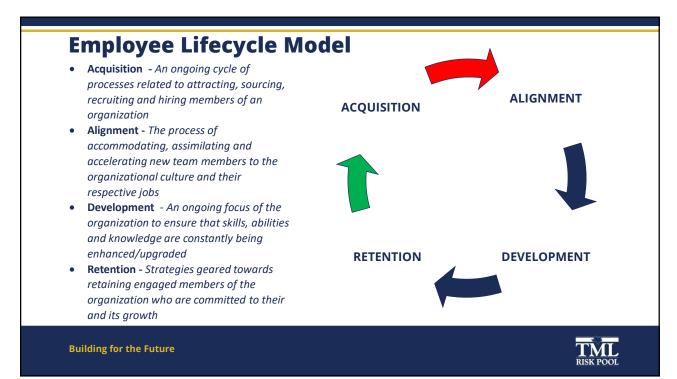


## **Employee Lifecycle Model**

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# Effective Recruiting (Acquire)

An ongoing cycle of processes related to attracting, sourcing, recruiting and hiring members of an organization

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#### **Organizational Identity**

"Your organization's identity is made up of three distinctively different, yet interrelated elements: purpose, brand, and culture. When these elements are clear and aligned, they create a substantial competitive advantage in everything from recruiting and retention to productivity and profits. Your company's employees and performance become powerful -- even unstoppable - forces." Gallup.com

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### **Purpose - What we do**

- What is our purpose?
  - Succinctly but genuinely define it
- How do we effectively share our purpose?
  - · Go where people are
- How do we share our purpose as more than words on a page?
  - What does our purpose LOOK like?



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## What is our Purpose?

- What do we do?
  - Mission Statement



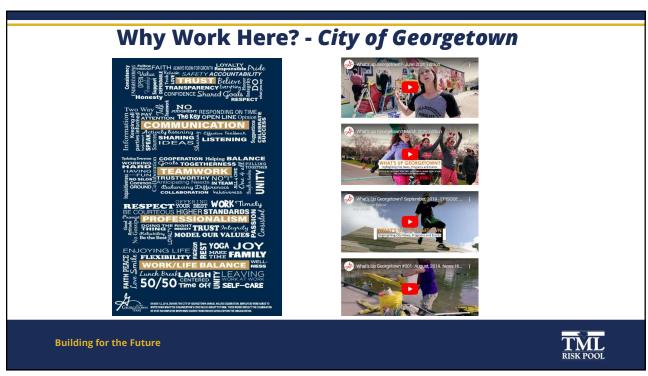
- What does this mean?
  - Does it communicate what we are about in a way that is easily understood?
- How do we share our Purpose and measure understanding?





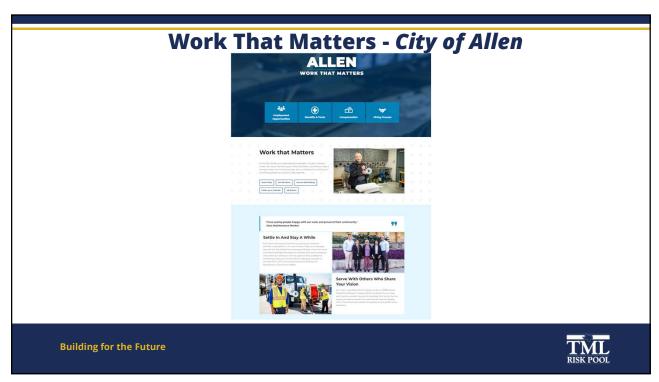








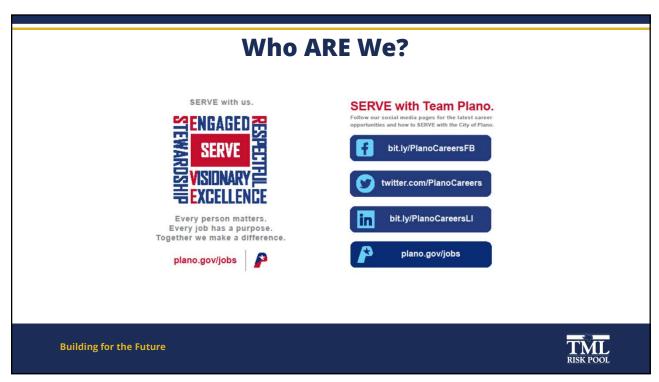






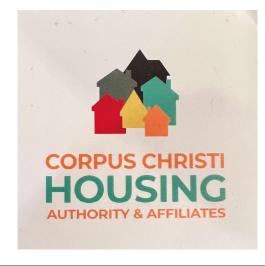














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#### **Culture - WHY invest in us?**

"If you hire people just because they can do a job, they'll work for your money. But if you hire people who believe what you believe, they'll work for you with blood and sweat and tears." Simon Senek author of Finding Your Why

The goal of creating and marketing OUR culture is to attract and cultivate members who will thrive within OUR organization.

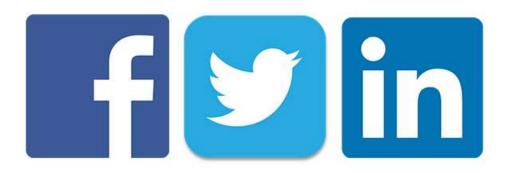


WE will strive to promote and foster an environment of excitement about what it's like to work here demonstrating that WE each play a vital role in the success of OUR organization.

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#### Culture - Why invest in us? - Go WHERE they are



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#### **Culture - More Than Words**



City of Plano, Texas Government April 21 at 3:40 PM ⋅ 🚷

Want to join our team? Check out our Route Driver position and let us know if you're interested. A high school diploma or GED equivalent is required. One year of experience operating heavy equipment and vehicles is preferred. Apply here: http://bit.ly/2Zwr1zc. #ServeWithUsSunday #JoinTeamPlano





City of Plano, Texas Government

March 31 · 😚

Want to join our team? Join Visit Plano as a CVB Sales Consultant! Knowledge of hospitality industry practices, operations, and functions as well as marketing and sales strategies is preferred. Apply here: http://bit.ly/2JMIBMB. #ServeWithUsSunday #JoinTeamPlano

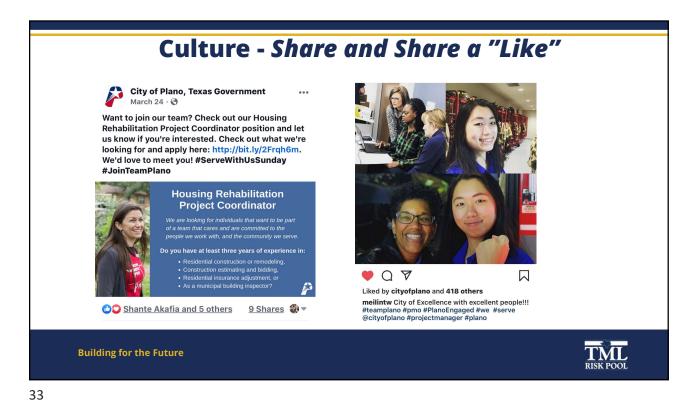




4 Comments 6 Shares ♣ ▼

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**Culture - Employees Are Our BEST Recuiters** City of Plano Careers @... · 10/27/18 ∨ City of Plano Careers · 10/29/18 "I became a member of Team Plano "I became a member of Team Plano because it's a great place to work, because I wanted to make a difference supportive supervisors and colleagues, in my community." professionalism and it has given me the Make a difference with us at the reason to SMILE." @cityofplanotx! bit.ly/208jaAZ SERVE with us at the City of Plano! #JoinTeamPlano #PlanoJobs bit.ly/2D8JD0j #JoinTeamPlano #PlanoJobs #LovePlano #LovePlano LITUAULU **FIANKATA Building for the Future** 

#### Why Invest in Us? - Value Proposition of Impact

- Multiple and Diverse Career Opportunities
  - Project Management, Protective Services (Police, Fire, 911, Code Compliance, Animal Services), Engineering, Accounting, Municipal Administration, Technology Services, Libraries, Parks and Recreation

HUMAN RESOURCES

- · Exceptional Benefits
  - · Competitive Compensation
  - · Excellent Retirement Benefits
  - · Comprehensive Insurance Benefits
  - Work Life Balance (Integration)
  - · Tuition Reimbursement
- Impact on City/Community
  - · How we serve/What we do helps grow our City
    - · Revitalization Creative Arts
    - · Community programs designed to educate at no cost

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## Job Requisition, Description and Posting



#### **Job/Position Requisition**

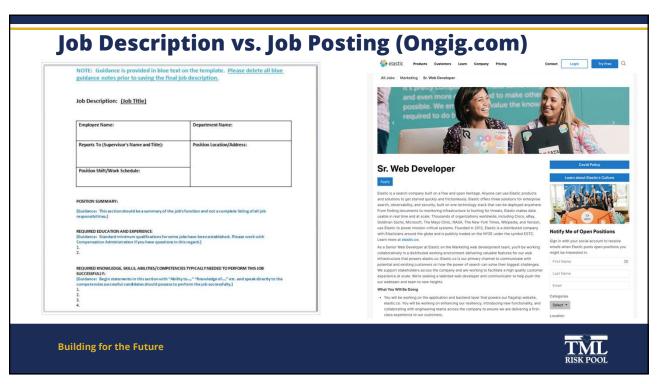
- Helps prioritize hiring needs (not all requisitions are approved)
- Tells the "story"/reason why the position is needed by accurately (realistically) justifying the need

Department Name	Department Location		ent Building/Work Space
		no Campus	
STEP I: POSITION INFORMATION			
Requested Position Title	Supervisor Name and Title		Job Level
Position Status	Position Type	Benefits Eligibility	Weekly Hours
[ ] New Job   ] Existing Job with Change Current Incumbent(s) if Filled:	Permanent Full-Time       Permanent Part-Time       Temporary Full-Time     Temporary Part-Time	[ ]Full [ ]Partial [ ]n/a	[ ] 40 [ ] 28 [ ] 20 [ ] Other
Position Type	the second	Assignment Dates (if Temporary)	
Cabinet       Staff     Faculty       Student Worker Business case le.g., cost benefit, aligne		Start Date:	
	ed or revised based on this new posi	tion or change? If so, pla	rase explain.
uo otner posisions need to be redefine			

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## **Are You Using the Right Tools for the Job?**

- Employment or Job Application
- Conduct behavioral interviews and have HR or another person present (tandem interview)
- Use the same list of job related interview questions approved by HR for all applicants
- Use an evaluation score card to make <u>objective</u> decisions
- · Check references
- Perform background checks and drug test (as applicable)



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## **Interview Examples?**



## **Interview Example - High Pressure\***



\*https://youtu.be/-v1OLMjG52I?si=18M\_TkBAhLlxmOUp

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## **Interview Example - Not Clear\***



\*https://youtu.be/nU85zmwsqDM?si=oGnPcYZ7uVjSnUfj

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### **Phone Interview**

Sample Phone Interview Questions:

- · Please briefly walk me through your resume, highlighting experience that is relevant to this opportunity.
- Why are you looking for a new position?
- · Why did you decide to apply for this position?
- This position usually works 7 a.m. to 3:30 p.m. Monday-Friday. Are you able to work this schedule?
- This position may be placed on the "on call" rotation. When on call, this person would need to be able to respond to urgent calls and potentially work after hours or on weekends. Would you be able to do this?
- What pay rate are you looking for?
- Can you describe to me a project you completed that required you to create pivot tables in Microsoft Excel?
- · What questions can I answer for you?

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#### **Interview Format**

- Introduce interview panel and giving a brief description of their involvement with the position
- Revisit the realistic job preview you gave during the phone interview, and ask the candidate if they have any questions about the position since you
  last talked
- · Use effective interview questions:
- · Open Ended questions can provide a sense of an applicant's potential and whether the person would be a cultural fit.
- Closed ended job interview questions can enable the employer to receive direct responses and specific information from the candidate, and they
  can help the interviewer control the direction of the interview. But such questions can have drawbacks:
  - · They do not encourage candidates to elaborate on their feelings or preferences toward particular topics.
  - They limit candidates' ability to discuss their competencies.
  - · They can leave situations unanswered or unclear.
  - They can be frustrating for candidates who may want to explain or state relevant information.
- Ask the same questions of each candidate. Ask follow-up (clarification) questions if needed- just be sure to note this on the interview form.
- Each interviewer should take detailed notes on a prepared interview guide (each interview form should include the name of the applicant, the name
  of the interviewer, and the date of the interview, for later reference)
- · Be sure to let the candidate know that you are taking notes
- · Be sure that all notes are related to the job
  - Additionally, if the candidate provides information unrelated to the position (such as marital status, children, church membership, etc), avoid
    making note of this information.
- Be sure to take notes only on the interview guide. Do not make notes on the application, resume, sticky notes, napkins, etc.

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#### **Behavioral Interview and STAR Technique**

According to <u>Indeed.com</u>, behavioral interview questions can help employers determine if a candidate can handle certain job aspects. These questions assess if a candidate has experienced a relevant situation and how they responded.

#### **STAR** Technique

**Situation**: The candidate describes the scene and provides relevant details of their example. Look for an answer that explains the context of the situation and why it connects to your question.

**Task**: Next, the candidate describes their role in the situation. This can help you determine what level of responsibility they had in their previous roles.

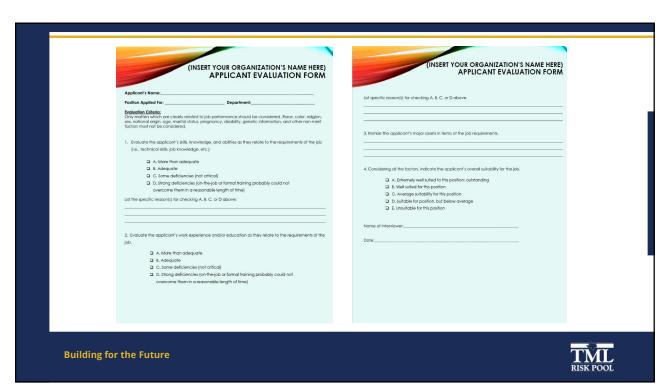
**Action**: They explain how they addressed the situation and what steps they took to overcome the challenge. A good answer shows how the candidate added value to the situation and made logical decisions.

**Result**: At the end of their answer, the candidate explains the outcome of the situation. A quality answer includes concrete examples and quantifiable achievements. They should explain the direct effects of their efforts in their answer.

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#### **Reference Checks**

- How does your organization handle former employee reference checks?
  - Are supervisors allowed to give references?
  - · Are department heads allowed to give references?
  - Do all reference checks go to HR?

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# Before the First Day and Beyond (On-Boarding)

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## **On-Boarding (Toolkit Example)**

"Begin with the end in mind" - Dr. Stephen R. Covey

- · Pre-Hire Date Checklist
- · First Day Checklist
- First Week Planning Templates
- First Week Schedule
- Learning/Performance Milestones Planning Tool
- One on One Supervisor Meetings Tips for Success
- One on One Supervisor Meeting Templates

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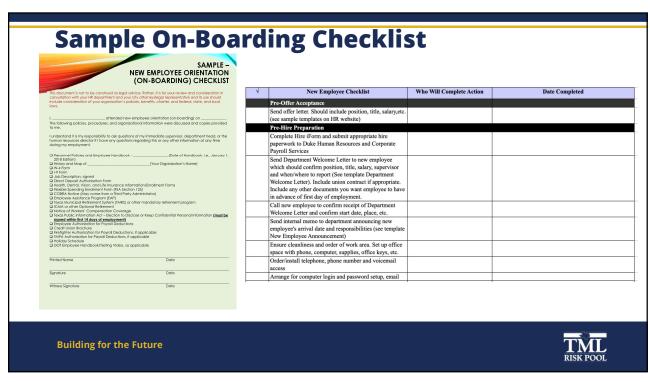


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#### **Pre-Hire Date Checklist**

- WHERE?
  - · Where will they be located?
- WHAT?
  - What tools will they need?
- HOW?
  - How will they access their tools?
    - Keys, card, log-in, etc.





## **First Day/Week Checklist**

- Key Stakeholders
  - identify those in the organization with whom your new hire will have frequent contact
- Technology/Equipment Used
  - Identify and technology, programs (certifications), or equipment the employee may be using
- Key Tasks/Processed
  - · Identify tasks/processes they will be responsible for
- Other Onboarding Activities
  - Identify any other activities that will enhance the onboarding period (ex. field visits, ride-alongs, regularly scheduled meetings, etc.)

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## **One on One Follow-Up Questions**

- 30-Day One on One Follow-Up Questions
- 60-Day One on One Follow-Up Questions
- 90-Day One on One Follow-Up Questions

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30 Day Follow-Up	60 Day Follow-Up	90 Day Follow-Up
Vhat do you like about the obb and the organization so ar?	Do you have enough time to do your work? Likewise, do you have access to the appropriate tools and	Have you had any uncomfortable situations or conflicts with supervisors, co-workers or customers?
Vhat's been going well?	resources?	Does your supervisor clearly explain what the organization expects of you?
ell me what you don't	Do you feel you have not been	
inderstand about your job	sufficiently trained in any	How would you rate leadership
or about our organization?	aspects of your job to perform at a high level?	communication overall on a scale from 1 to 10, with 10 being highest?
lave you faced any		, 3 3
surprises since joining us?	How do you see your job relating to the organization's	Do you believe your ideas and suggestions are valued?
Vhat could we have done	mission and vision?	
lifferently during the		In retrospect, what could we have done
nterview process to	What do you need to learn to	differently in terms of setting your overall
ealistically prepare you for your new ole?	Improve to continue to be successful?	expectations appropriately for working in our company, and for your job specifically?

#### **Poor Performing New Hire**

· What do you do?

Reach out to your HR group

- Can you extend the provisionary period
- Should you extend the provisionary period
- Consider a course correction by giving a Performance Improvement Plan (PIP)
- Consider a policy that allows for the extension of a provisionary period <u>and</u> allows for termination during the orientation/probationary provision without a grievance process

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### **Taking the Time...The Result:**

- Better performance
- Improved engagement and
- Stronger retention

#### **New Hires Will Feel**

- · Acknowledged,
- Included and
- More excited about their prospects for long-term success
- A high-payoff activity for a minimal—but smart investment of your time!



"If you hire people just because they can do a job, they'll work for your money. But if you hire people who believe what you believe, they'll work for you with blood and sweat and tears." – Simon Sinek



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#### **Culture Matters**

A new hire's first impression is your insight to the organizations culture

Workplace culture is a living organism that will create itself and grow without much effort. However, creating and sustaining a culture that is just not alive, but breathes life into others takes intentional effort and is a journey for the whole organization.



## "Act as if what you do makes a difference. It does." William James

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**OUR WHY?** To partner with local governments so that Texas communities are **STRONGER TOGETHER** 

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